

REQUEST FOR PROPOSAL ("RFP")

PROVISION OF HUMAN CAPITAL EXPERT SERVICES IN RELATION TO OPERATING MODEL AND ORGANISATIONAL DESIGN



| Bid Number | EWSETA/RFP/18/2020 |
|--|---|
| Bid Scope | PROVISION OF HUMAN CAPITAL EXPERT SERVICES IN RELATION TO OPERATING MODEL AND ORGANISATIONAL DESIGN |
| Issue Date | FRIDAY 18 SEPTEMBER 2020 |
| Non-compulsory Briefing Session | N/A |
| Closing Date for submission of bids | MONDAY 12 OCTOBER 2020 @ 11:00HRS |
| Inquiries (all inquiries should be in writing) | scmadmin@ewseta.org.za |



TABLE OF CONTENTS

| 1. | BACKGROUND INFORMATION | 3 |
|-----|--|----|
| 2. | OBJECTIVE | 3 |
| 3. | SCOPE OF WORK | 4 |
| 4. | EVALUATION CRITERIA | 4 |
| 5. | NOTES TO BIDDERS | 10 |
| 6. | SUB-CONTRACTING | 10 |
| 7. | SUBMISSION OF BIDS | 11 |
| 8. | CLOSING DATE OF PROPOSAL | 11 |
| 9. | TENDER VALIDITY | 11 |
| 10. | FRAUD HOT-LINE | 11 |
| 11. | ANNEXURE 1 - SBD1 | 12 |
| 12. | ANNEXURE 2 - EWSETA GENERAL CONDITIONS OF CONTRACT | 15 |
| 13. | ANNEXURE 3 - SBD4 | 17 |
| 3 | FULL DETAILS OF DIRECTORS / TRUSTEES / MEMBERS / SHAREHOLDERS. | 20 |
| 1. | 4 DECLARATION | 20 |
| 14. | ANNEXURE 4 - SBD 6.1 | 21 |
| 15. | ANNEXURE 5 - SBD 8 | 26 |
| 16 | ANNEXURE 6 - SBD 9 | 28 |



1. BACKGROUND INFORMATION

- 3.1 The Energy and Water Sector Education and Training Authority ("EWSETA") is a statutory body established through the Skills Development Act of 1998 to enable its stakeholders to advance the national and global position of the Energy and Water sector by facilitating the effective development of skills required to respond to related imperatives as envisaged in the National Development Plan (NDP).
- 3.1 The EWSETA has 51 permanent employees, 17 on Fixed Term Contract and 39 vacant positions.
- 3.1 In 2013, the EWSETA went through an Organisational structure review. The outcomes included a revised structure and roles were created, evaluated and graded according to the Patterson grading system. Based on the outcomes, employees were matched and placed to a corresponding role.
- 3.1 In 2017, the organisational structure was again reviewed which resulted in a smaller structure, newly created roles and no people impact.
- 3.1 In 2019, we reviewed our job grading and salary benchmarking. The findings and recommendations have not as yet been implemented.
- 3.1 As of 1 April 2020, the National Skills Development Plan (NSDP) 2030 has come into effect. This is the guiding national skills strategy for the PSET Sector and as such, it is imperative that EWSETA develop an Operating Model and Organisational Design that will ensure the outcomes of the NSDP 2030 are efficiently and effectively delivered for the energy and water sector.
- 3.1 A competent service provider is required to render services as per the scope of work highlighted below.

2. OBJECTIVE

2.1 EWSETA is seeking to appoint a competent, experienced and reputable Service Provider is required to develop an Operating Model for EWSETA and to ensure an effective and aligned organisational design that is fit for purpose. This process should look at EWSETA's organisational system holistically including processes and people, in order to deliver value. This will be conducted with reference to Section 3A PFMA organisations and public sector. This project undertaking is to commence on the date the contract is signed, and to be completed within no more than 3 months.



3. SCOPE OF WORK

3.1 The service provider will perform the following:

| Requirements | Outcomes |
|---|--|
| Assessment of current and future state of the organisation with recommendations Design | Conduct Assessment Develop a project implementation plan for the design of an operating model and workforce transition (including timelines, deliverables and milestone checkpoints) Operating Model – review of processes, services, jobs and structure Propose Organisation structure that supports the model Create and build materials for Change Management Plan that supports the adoption of the proposed operating model and organisational design |
| Skills Gap Analysis | Conduct a skills gap analysis across the organisation to determine areas where additional training would be required recommend actions plans and the proposed training interventions. |
| Reporting | The service provider would be a partner to the HR department and be required to report weekly to the team in terms of project progress all Committee understanding and awareness packs to be created and presented if required |

- 3.1 EWSETA HR Department will furnish the successful bidder with the following at the commencement of the contract:
 - 4.3.1 Current organisational structure;
 - 4.3.2 Strategic Plan of the organisation;
 - 4.3.3 Operating Model
 - 4.3.4 2020/21 Annual Performance Plans
 - 4.3.5 Previous three years Annual Reports
 - 4.3.6 Previous Skills Audit reports
 - 4.3.7 Benchmarked job grading and PayScales data.
 - 4.3.8 Any other documents needed by the service provider for the purpose of this project.



4. EVALUATION CRITERIA

4.3 Stage 1: Pre-Qualification Criteria

4.3.1 Submission of Compulsory Documents:

Prospective bidders <u>must</u> comply with the requirements and submit all required documents indicated hereunder with the bid documents at the closing date and time of bid. This phase is not scored and bidders who fail to comply with all the mandatory criteria <u>will be</u> disqualified.

- 4.1.1.1 Prospective bidders are required to provide proof of registration with the Central Supplier Database by submitting the CSD report. In case of a Joint Venture, each party must provide proof of registration with CSD.
- 4.1.1.2 Completed and signed Standard Bidding Documents attached to the bid.
- 4.1.1.3 In case of a Joint Venture, a written agreement between the parties which must clearly set out the roles and responsibilities of each member and include a resolution of each company of the Joint Venture together with a resolution by its members authorizing a member of the Joint Venture to sign the documents on behalf of the Joint Venture.

4.3.2 Non-compulsory documents

Prospective bidders must comply with the requirements and submit all required document(s) indicated hereunder with the bid documents at the closing date and time of bid. This phase is not scored and bidders who fail to comply with all the mandatory criteria <u>may be</u> disqualified.

- 4.1.2.1 Submit a valid Tax Clearance Certificate/ Tax Pin. A prospective service provider must ensure that that their tax matters are in order in line with the Treasury Regulations and reflect accordingly on CSD. It is therefore a condition of this bid that the tax matters of the bidder be in order at the time of award
- 4.1.2.2 Certified copy of B-BBEE Certificate. A Joint Venture will qualify for the B-BBEE status level as a legal entity, provided that the legal entity submits their B-BBEE status level certificate. Failure on the part of the bidder to comply with the above will be deemed that preference points for B-BBEE status level of contribution are not claimed and will therefore be allocated a zero (0) points.



4.3 Stage 2: Technical/Functionality

An assessment of Functionality will be based on the evaluation criteria noted in the table below. Each of the evaluation criteria in the table will carry a weighting as indicated, and the bidder will be required to score a minimum of **75 points** (out of the 100 points), i.e. 75%, for Functionality in order to qualify to proceed to Stage 3 of the evaluation process

CRITERIA

| Criteria | Scoring | Weighted score |
|---|--|----------------|
| Reference letters from different organisations as evidence of related scope of work previously conducted. NB: The Reference Letter(s) must not be older than 5 years, must be on the letterhead of the previously serviced client and should reflect at least name of the client, title of the related work conducted, year(s) conducted and completed, contactable reference name and contact details and signed by the appropriate delegate. The Reference Letter should indicate the quality of the service rendered. | 3 Reference Letters attached = 15 points 2 Reference Letters attached = 10 points 1 Reference Letters attached = 5 points No/unsatisfactory/incomplete Reference Letters attached = 0 points | 15 |
| Evidence of similar/related work previously conducted | A report on previous work completed (at least one project with evidence or description of tools used and why and results of the approach) = 10 points | 10 |
| Practical framework to demonstrate adequate understanding of Operating Model and Organisational Design in line with the deliverables indicated above. | Approach/methodology to Operating Model and Organisational Design aligned to the scope of work = 10 points Includes Skills Gap Analysis methodology approach = 10 points Methodology for the assessment of current job roles in line with Operating Model and outcomes of NSDP = 10 points | 30 |
| Project Implementation plan | Project Implementation plan includes the following elements; clear timelines, deliverables and milestone checkpoints - 4 points Change Management Plan – 2 points | 15 |



| Experience and Qualifications of a Lead Partner / Director Qualifications: Must be accredited with SABPP NB. Bidders must attach certified copies not older than 3 months of the qualifications. Foreign qualifications are required to be accompanied by a SAQA evaluation certificate. Experience: Must beyonat least 5 years of experience. | Method/ approach to manage multiple or a number of portfolios of delivery - 2 points Tools to monitor and evaluate project milestones and reporting - 2 points Team structure indicating roles and responsibilities of all team members = 5 points Qualifications: Proof of Membership with SABPP = 5 points Master's/ MBA qualification = 5 points Postgraduate qualification = 3 points Relevant degree = 2 points No qualifications = 0 points Experience: 9 years' experience or more = 10 points 7 years' experience = 5 points 10 points 11 points 12 points 13 points 14 points 15 points 16 points 17 points 18 points 19 points 10 points 10 points 10 points 10 points 10 points 11 points 12 points 13 points 14 points 15 points 16 points 17 points 18 points 19 points 10 points 10 points 10 points 10 points 11 points 12 points 13 points 14 points 15 points 16 points 17 points 18 points 19 points 10 points 10 points 10 points 10 points 10 points 11 points 12 points 13 points 14 points 15 points 16 points 17 points 18 points 19 points 10 points | 10 |
|--|--|-----|
| Must have at least 5 years of experience in related work. Curriculum Vitae(s) and qualifications of each proposed team member(s) Bidders must attach relevant certified copies of highest qualifications/professional certificate. Certification may not be older than 3 months prior to submission. Uncertified qualification/professional certificates will not be accepted as authentic. Foreign qualifications are required to be accompanied by a SAQA evaluation certificate. The potential bidder must attach brief CVs the support team member(s). | Relevant qualification with minimum a degree. = 5 points. Any other qualification less than a degree will not be allocated scores. = 0 points The support team member has at least 3 years relevant experience in the field = 5 points. Less than 3 years' relevant experience in the field = 0 points | 10 |
| Company profile | clearly outlining the services provided, client list and competence in the services required – 5 points | 5 |
| TOTAL | | 100 |



4.3 Stage 3: Pricing and preference points Stage

4.3.1 Preference Points

For purpose of evaluating preference points, the following preference point systems will be applicable to all bids whereby preference points shall be awarded for Price; and B-BBEE Status Level of Contribution.

- The points scored in respect of B-BBEE contribution will be added to the points scored for price.
- The following formula will be used to calculate the points for Price:

$$Ps = 80(1 - \frac{Pt - P\min}{P\min})$$

Where

Ps = Points scored for comparative price of proposal or quotation

Pt = Comparative price of proposal or offer

P min = Comparative price of lowest acceptable proposal or offer

The following table must be used to calculate the score out of 20 for BBBEE

| B-BBEE Status Level of contributor | Number of points 80/20 system) |
|------------------------------------|--------------------------------|
| 1 | 20 |
| 2 | 18 |
| 3 | 14 |
| 4 | 12 |
| 5 | 8 |
| 6 | 6 |
| 7 | 4 |
| 8 | 2 |
| Non-compliant contributor | 0 |

Bidders are required to submit original and valid B-BBEE Status Level Verification Certificates or certified copies thereof together with their bids, to substantiate their B-BBEE rating claims;

A tenderer failing to submit proof of B-BBEE status level of contributor or is a non-compliant contributor to B-BBEE may not be disqualified, but may only score points out of 80 for price; and scores 0 points out of 20 for B-BBEE.

A trust, consortium or joint venture must submit a consolidated B-BBEE Status Level Verification Certificate for every separate bid;

A bidder will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.



4.3.2 Financial Proposal

Financial proposals will be compared on the basis of their total amount inclusive of VAT and all other related costs. Bidders are required to submit financial proposals as per the table below on a company letterhead in a separate envelope which should be clearly marked financial proposal.

| Detailed Benchmark Requirements | Amount excluding VAT |
|---|----------------------------|
| - Conduct Assessment | |
| Develop a project implementation plan for the design of an operating model and workforce transition (including timelines, deliverables and milestone checkpoints) | R |
| - Operating Model – review of processes, services, jobs and structure | R |
| - Propose Organisation structure that supports the model | |
| - Create and build materials for Change Management Plan that supports the | |
| adoption of the proposed operating model and organisational design | |
| - | |
| - Conduct a skills gap analysis across the organisation to determine areas where | R |
| additional training would be required | |
| - recommend actions plans and the proposed training interventions. | |
| - The service provider would be a partner to the HR department and be required | R |
| to report weekly to the team in terms of project progress | |
| all Committee understanding and awareness packs to be created and presented if required | |
| Total cost Excluding VAT | R |
| VAT | R |
| Total Amount Inclusive of VAT & all other related costs (e.g. disbursements) | R |

Pricing schedule is compulsory and failure to complete same in prescribed manner as per the Annexure B and without alterations may result in disqualification of the bid during the financial evaluation process.

Only firm prices will be accepted. Non-firm prices (including prices subject to rates of exchange variations) will not be considered. Bidders are requested to provide a clear agreement regarding joint venture/consortia. The percentage involvement of each company in the joint venture agreement should be indicated on the agreement.



5. NOTES TO BIDDERS

Outlined below are basic requirements that each bid must comply with. Failure of any bid to meet any or all of these requirements may disqualify such a bid from the evaluation process:

- 5.1 A prospective bidders must ensure that that their tax matters are in order in line with the Treasury Regulations and reflect accordingly on CSD. It is therefore a condition of this bid that the tax matters of the bidder be in order at the time of award. Failure of the bidder for not complying with their tax matters at the time of award will result in the bidder being disqualified.
- 5.2 The EWSETA will not be liable to reimburse any costs incurred by applicants in preparing their proposals.
- 5.3 Bids received late shall not be considered under any circumstances. A bid will be considered late if it arrives after **11:00 o'clock** on/after the closing date.
- 5.4 EWSETA does not bind itself into making an appointment from proposals and offers received.
- 5.5 EWSETA reserves the right, at its sole discretion, to cancel this request for proposals, presentations and price or not to make any appointment at all.
- 5.6 EWSETA reserves the right not to award the bid to the bidder that scores the highest points.
- 5.7 Successful bidder must undertake to abide by the confidentiality undertakings contained in the agreement to be concluded.
- 5.8 The successful bidder will be informed of the outcome. A contract will only be deemed to be concluded when reduced to writing and signed by the designated responsible person of both parties (duly authorised). The designated responsible person of the EWSETA is the Chief Executive Officer or her/his written authorised delegate.
- 5.9 A probation period of 30 days will apply to the agreement and a penalty regime system in the maintenance addressing recourse by the supplier or EWSETA will be implemented.
- 5.10 Please note that any plagiarism of any sort contained within any bid or any other documents submitted to the EWSETA by any bidder will result in the disqualification of the respective bidder and may potentially have legal ramifications.
- 5.11 EWSETA may request clarification or further information regarding any aspect of the bidder. The bidder must provide the requested information within forty-eight (48) hours after the request has been made; otherwise the bidder may be disqualified.
- 5.12 Nothing, as stipulated in these Terms of Reference may be amended without the written confirmation of the Chief Executive Officer of EWSETA or his/her delegated authority.
- 5.13 Any possible staff changes during the course of the engagement must be done in consultation and approval of the EWSETA.

6. SUB-CONTRACTING

A tenderer will not be awarded points for B-BBEE status level if it is indicated in the tender documents that such a tenderer intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a tenderer qualifies for unless the intended sub-contractor is an exempted micro-enterprise that has the capability and ability to execute the sub-contract.



7. SUBMISSION OF BIDS

Bidders are required to submit **ONE original plus two copies** of the bid document which should be hand delivered to the following address;

EWSETA

Building B, Ground Floor – reception 32 Princess of Wales Terrace Sunnyside Office Park Parktown

0400

2193

The following information must be endorsed on the envelope: Bid number, Title of the bid, and name of bidder

Bidders are required to submit their proposals in two (2) sealed envelopes in the following format:

Envelope 1: Technical Proposal

Marked with the name of the bidder, contact details, company address, closing date, and Titled: Technical Proposal for EWSETA Tender No: **EWSETA/RFP/18/2020**

Envelope 2: Price and valid BEE Certificate Proposal:

Marked with name of bidder, contact details, company address closing date, and titled Price Proposal and valid BEE Certificate for EWSETA Tender No: EWSETA/RFP/18/2020

8. CLOSING DATE OF PROPOSAL

A comprehensive proposal together with pricing schedule must reach EWSETA by no later than **Monday**, **12 October 2020 not later than 11H00 o'clock**. Please note that no late proposals will be considered.

9. TENDER VALIDITY

This RFQ shall be valid for 90 days calculated from Bid closing date.

10. FRAUD HOT-LINE

EWSETA subscribes to fair and just administrative processes. EWSETA therefore urges its clients, suppliers and the general public to report any fraud or corruption to:

EWSETA TIP-OFFS ANONYMOUS

Free Call: 0800 611 205 Email: ewseta@tip-offs.com

Or visit their website www.tip-offs.com



11. ANNEXURE 1 - SBD1

PART A

INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE ENERGY & WATER SECTOR EDUCATION AND TRAINING AUTHORITY

| BID NUMBER: | EWSETA/RFP/18/2020 | CLOSING | DATE: | | 12 Octob | oer 20 | 20 | CLOS | ING TIME: | 11:0 | 00HOURS | |
|--|--|-------------|--------------------|-------|----------|--------|---------|--------|-----------|------|---------|------|
| DESCRIPTION | PROVISION OF HUMA ORGANISATIONAL DESI | | _ EXPER1 | SI | ERVICES | IN | RELATI | ON T | O OPERAT | ING | MODEL | AND |
| THE SUCCESSF | UL BIDDER WILL BE REG | QUIRED TO I | ILL IN ANI | D SIC | 3N A WRI | TTEN | CONTR | RACT F | ORM (SBD7 |). | | |
| | DOCUMENTS MAY BE DI | EPOSITED I | N THE BID | ВОХ | (| | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| SUPPLIER INFO | | | | | | | | | | | | |
| NAME OF BIDDE | ER | | | | | | | | | | | |
| POSTAL ADDRE | SS | | | | | | | | | | | |
| STREET ADDRE | SS | | | | | | | | | | | |
| TELEPHONE NU | MBER | CODE | | | | | NUME | BER | | | | |
| CELLPHONE NU | MBER | | <u> </u> | | | | | ı | | | | |
| FACSIMILE NUMBER | | CODE | | NUME | | BER | | | | | | |
| E-MAIL ADDRES | S | | <u> </u> | | | | | ı | | | | |
| VAT REGISTRAT | TION NUMBER | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | TCS PIN: | | | | OR | CSD | No: | | | | |
| B-BBEE STATUS CERTIFICATE | SLEVEL VERIFICATION | Yes | - | | | | BEE STA | | Yes | | | |
| [TICK APPLICAB | LE BOX] | ☐ No | | | | | IDAVIT | | ☐ No | | | |
| IF YES, WHO W ISSUED BY? | AS THE CERTIFICATE | | | | | | | L | | | | |
| AN ACCOUN | ING OFFICER AS | | AN ACC | | | | R AS | CONT | ΓΕΜΡLΑΤΕD | IN. | THE C | LOSE |
| CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA) AND NAME | | | A VERIF ACCREDI | | | | | | D BY THE | SOL | JTH AFR | ICAN |
| THE APPLICABLI | E IN THE TICK BOX | | A REGIST | ERE | D AUDIT | OR | | | | | | |
| | | | NAME: | | | | | | | | | |



| [A B-BBEE STATUS LEVEL VER BE SUBMITTED IN ORDER TO QU | | | | |
|--|----------------------------|-------|--|------------------------|
| ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED? | ☐Yes ☐No | | ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED? | [IF YES ANSWER PART |
| SIGNATURE OF BIDDER | | | DATE | |
| CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority to sign this bid; e.g. resolution of directors, etc.) | | | | |
| TOTAL NUMBER OF ITEMS OFFERED | | | TOTAL BID PRICE (ALL INCLUSIVE) | |
| BIDDING PROCEDURE ENQUIRIES MAY | | TECH | NICAL INFORMATION | MAY BE DIRECTED TO: |
| DEPARTMENT/ PUBLIC ENTITY | SUPPLY CHAIN MANAGEMENT | CONT | ACT PERSON | Ms. Nkateko Sithole |
| CONTACT PERSON | MPHO MAPHUTI | TELEF | PHONE NUMBER | 011 274 4700 |
| TELEPHONE NUMBER | 011 274 4700 | FACS | IMILE NUMBER | |
| FACSIMILE NUMBER | | E-MAI | L ADDRESS | scmadmin@ewseta.org.za |
| E-MAIL ADDRESS | scmadmin@ewseta.org.za | | | |



PART B TERMS AND CONDITIONS FOR BIDDING

| 1 | RI | ח | SI | IRN | IISS | D | ŀ |
|---|----|---|----|-----|------|---|---|
| | | | | | | | |

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR ONLINE
- 1.3. BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 1.4. WHERE A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE SUBMITTED WITH THE BID DOCUMENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 1.5. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.

| 2.6 | WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SCSD NUMBER MUST BE PROVIDED. | SUPPLIER DATABASE (CSD), A |
|------|---|----------------------------|
| 3. | QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS | |
| 3.1. | IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? | ☐ YES ☐ NO |
| 3.2. | DOES THE BIDDER HAVE A BRANCH IN THE RSA? | YES NO |
| 3.3. | DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA? | ☐ YES ☐ NO |
| 3.4. | DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA? | ☐ YES ☐ NO |
| | | |
| | HE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO | |

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.

NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.



12. ANNEXURE 2 - EWSETA GENERAL CONDITIONS OF CONTRACT

General

EWSETA and the Supplier enter into an order/contract on these conditions to supply the items (goods/services/works) as described in the order/contract.

Conditions

These conditions form the basis of the contract between EWSETA and the Supplier. Notwithstanding anything to the contrary in any document issued or sent by the Supplier, these conditions apply except as expressly agreed in writing by EWSETA. No servant or agent of EWSETA has authority to vary these conditions orally. These general conditions of purchase are subject to such further special conditions as may be prescribed in writing by EWSETA in the order/contract.

Price and payment

The price or rates for the items stated in the order/contract may include an amount for price adjustment, which is calculated in accordance with the formula stated in the order/contract. The Supplier may be paid in one currency other than South African Rand. Only one exchange rate is used to convert from this currency to South African Rand. Payment to the Supplier in this currency other than South African Rand, does not exceed the amounts stated in the order/contract. EWSETA pays for the item within 30 days of receipt of the Suppliers correct tax invoice.

Delivery and documents

The Supplier's obligation is to deliver the items on or before the date stated in the order/contract. Late deliveries or late completion of the items may be subject to a penalty if this is imposed in the order/contract. No payment is made if the Supplier does not provide the item as stated in order/contract.

Where items are to be delivered the Supplier:

Clearly marks the outside of each consignment or package with the Supplier's name and full details of the destination in accordance with the order and includes a packing note stating the contents thereof; On dispatch of each consignment, sends to EWSETA at the address for delivery of the items, an advice note specifying the means of transport, weight, number of volume as appropriate and the point and date of dispatch; Sends to EWSETA a detailed priced invoice as soon as is reasonably practical after dispatch of the items, and states on all communications in respect of the order the order number and code number (if any).

Containers / packing material

Unless otherwise stated in the order/contract, no payment is made for containers or packing materials or return to the Supplier.

Title and risk

Without prejudice to rights of rejection under these conditions, title to and risk in the items passes to EWSETA when accepted by EWSETA.



Rejection

If the Supplier fails to comply with his obligations under the order/contract, EWSETA may reject any part of the items by giving written notice to the Supplier specifying the reason for rejection and whether and within what period replacement of items or re-work are required.

In the case of items delivered, EWSETA may return the rejected items to the Supplier at the Supplier's risk and expense. Any money paid to the Supplier in respect of the items not replaced within the time required, together with the costs of returning rejected items to the Supplier and obtaining replacement items from a third party, are paid by the Supplier to EWSETA.

In the case of service, the Supplier corrects non-conformances as indicated by EWSETA.

Warranty

Without prejudice to any other rights of EWSETA under these conditions, the Supplier warrants that the items are in accordance with EWSETA's requirements, and fit for the purpose for which they are intended, and will remain free from defects for a period of one year (unless another period is stated in the Order) from acceptance of the items by EWSETA.

Indemnity

The Supplier indemnifies EWSETA against all actions, suits, claims, demands, costs, charges and expenses arising in connection therewith arising from the negligence, infringement of intellectual or legal rights or breach of statutory duty of the Supplier, his subcontractors, agents or servants, or from the Supplier's defective design, materials or workmanship.

The Supplier indemnifies EWSETA against claims, proceedings, compensation and costs payable arising out of infringement by the Supplier of the rights of others, except an infringement which arose out of the use by the Supplier of things provided by EWSETA.

Assignment and sub-contracting

The Supplier may not assign or subcontract any part of this order/contract without the written consent of EWSETA.

Termination

EWSETA may terminate the order/contract at any time (without prejudice to any right of action or remedy which has accrued or thereafter accrues to EWSETA):

If the Supplier defaults in due performance of the order/contract, or if the Supplier becomes bankrupt or otherwise is, in the opinion of EWSETA, in such financial circumstances as to prejudice the proper performance of the order/contract, or for any other reason in which case the Supplier will be compensated for all costs incurred.

Governing law

The order/contract is governed by the law of the Republic of South Africa and the parties hereby submit to the non-exclusive jurisdiction of the South African courts.



2.

13. ANNEXURE 3 - SBD4

the bid.

DECLARATION OF INTEREST

- Any legal person, including persons employed by the state¹, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-
 - the bidder is employed by the state; and/or
 - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

In order to give effect to the above, the following questionnaire must be completed and submitted with

| 2.1 | Full Name of bidder or his or her representative: |
|--------------|---|
| 2.2 | Identity Number: |
| 2.3 | Position occupied in the Company (director, trustee, shareholder²): |
| 2.4 | Company Registration Number: |
| 2.5 | Tax Reference Number: |
| 2.6 2.6.1 | VAT Registration Number: The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference |

numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

1"State" means -

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.



^{2"}Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise. 2.7 Are you or any person connected with the bidder YES / NO presently employed by the state? 2.7.1 If so, furnish the following particulars: Name of person / director / trustee / shareholder/ member: Name of state institution at which you or the person connected to the bidder is employed: Position occupied in the state institution: Any other particulars: 2.7.2 If you are presently employed by the state, did you obtain YES / NO the appropriate authority to undertake remunerative work outside employment in the public sector? 2.7.2.1 If yes, did you attached proof of such authority to the bid YES / NO document? (Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid. 2.7.2.2 If no, furnish reasons for non-submission of such proof: 2.8 Did you or your spouse, or any of the company's directors / YES / NO trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months?



| | 2.8.1 | If so, furnish particulars: | |
|--------|-------------|--|----------|
| | | | |
| | | | |
| | | | |
| | 2.9 | Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person | YES / NO |
| | | employed by the state and who may be involved with | |
| | | the evaluation and or adjudication of this bid? | |
| | 2.9.1If so | o, furnish particulars. | |
| | | | |
| | | | |
| | | | |
| 2.10 | Are you, | , or any person connected with the bidder, YES/NO | |
| | awar | re of any relationship (family, friend, other) between | |
| | any o | other bidder and any person employed by the state | |
| | - | may be involved with the evaluation and or adjudication | |
| | | is bid? | |
| | | | |
| 2.10.1 | If so, furr | nish particulars. | |
| | | | |
| | | | |
| | | | |
| | | | |
| 2.11 | Do you o | or any of the directors / trustees / shareholders / members YES/NO | |
| | of the co | mpany have any interest in any other related companies | |
| | whether | or not they are bidding for this contract? | |
| 0 11 1 | If an furr | nich nortigulara | |
| 2.11.1 | ii so, turr | nish particulars: | |
| | | | |
| | | | |
| | | | |



3 FULL DETAILS OF DIRECTORS / TRUSTEES / MEMBERS / SHAREHOLDERS.

| Full Name | Identity | Personal Tax | State | Employee |
|-----------|----------|------------------|------------------|----------|
| | Number | Reference Number | Number Number | / Persal |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

| DECLARATION | | | | | |
|--|---------------------|---------------------------|----------------|--|--|
| I, THE UNDERSIGNED (NAM | E) | | | | |
| | | | | | |
| CERTIFY THAT THE INFORM | MATION FURNISHED IN | I PARAGRAPHS 2 and 3 ABO\ | /E IS CORRECT. | | |
| I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 23 OF THE GENERAL CONDITIONS OF CONTRACT SHOULD THIS DECLARATION PROVE TO BE FALSE. | | | | | |
| | | | | | |
| | | | | | |
| Signature | | Date | | | |
| | | | | | |
| | | | | | |
| Position | | Name of bidde | er | | |



14. ANNEXURE 4 - SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

2.3 GENERAL CONDITIONS

- a. The value of this bid is estimated not exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable; or
- 1.2Points for this bid shall be awarded for:

2.

- 2.3 The following preference point systems are applicable to all bids:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - (a) Price; and
 - (b) B-BBEE Status Level of Contributor.
- 2.3 The maximum points for this bid are allocated as follows:
- 1.2.1 Price 80
- 2.2.2 B-BBEE Status Level of Contributor- 20
- 2.2.3 Total points for Price and B-BBEE 100
- 2.3 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.4 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

2. **DEFINITIONS**

- a) "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- c) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- d) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic



- Empowerment Act, 2003 (Act No. 53 of 2003);
- e) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- f) "functionality" means the ability of a bidder to provide goods or services in accordance with specifications as set out in the tender/ RFQ documents.
- g) "prices" includes all applicable taxes less all unconditional discounts;
- h) "proof of B-BBEE status level of contributor" means:
 - 1) B-BBEE Status level certificate issued by an authorized body or person;
 - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
 - 3) Any other requirement prescribed in terms of the B-BBEE Act;
- "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

3. POINTS AWARDED FOR PRICE

4.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis: 80/20

$$Ps = 80(1 - \frac{Pt - P\min}{P\min})$$

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmin = Price of lowest acceptable bid

5. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

2.3 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:



B-BBEE Status Level of Contributor Number of points (80/20 system)

| B-BBEE Status Level of Contributor | Number of points (80/20 system) |
|------------------------------------|---------------------------------|
| 1 | 20 |
| 2 | 18 |
| 3 | 14 |
| 4 | 12 |
| 5 | 8 |
| 6 | 6 |
| 7 | 4 |
| 8 | 2 |
| Non-compliant contributor | 0 |

6. BID DECLARATION

6.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

7. B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS

7.1 B-BBEE Status Level of Contributor:=(maximum of 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 5.1 and must be substantiated by relevant proof of B-BBEE status level of contributor

8. SUB-CONTRACTING

8.1 Will any portion of the contract be sub-contracted? (*Tick applicable box*)

| _ | | |
|-----|----|--|
| YES | NO | |

- 8.1.1 If yes, indicate:
 - i. What percentage of the contract will be subcontracted.....%
 - ii. The name of the sub-contractor contractor.....
 - iii. The B-BBEE status level of sub-contractor
 - iv. Whether the sub-contractor is an EME or QSE

(Tick applicable box)

| YES | NO | |
|-----|----|--|



v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations, 2017:

| Designated Group: An EME or QSE which is at last 51% owned by: | EME | QSE |
|---|-----|-----------|
| | | $\sqrt{}$ |
| Black people | | |
| Black people who are youth | | |
| Black people who are women | | |
| Black people with disabilities | | |
| Black people living in rural or underdeveloped areas or townships | | |
| Cooperative owned by black people | | |
| Black people who are military veterans | | |
| OR | | |
| Any EME | | |
| Any QSE | | |

| 9. DECLARATION WITH REGARD TO COMPANY/FIRM |
|---|
| 9.1Name of company/firm: |
| 9.2 VAT registration number: |
| 9.3 Company registration number: |
| 9.4TYPE OF COMPANY/ FIRM |
| □ Partnership/Joint Venture / Consortium |
| ☐ One person business/sole propriety |
| ☐ Close corporation |
| □ Company |
| □ (Pty) Limited |
| [TICK APPLICABLE BOX] |
| 9.5DESCRIBE PRINCIPAL BUSINESS ACTIVITIES |
| COMPANY CLASSIFICATION |
| □ Manufacturer |
| □ Supplier |
| □ Professional service provider |
| □ Other service providers, e.g. transporter, etc. |
| [TICK APPLICABLE BOX] |



9.6 Total number of years the company/firm has been in business.....

9.7 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- i. The information furnished is true and correct;
- ii. The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii. In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- iv. If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
 - a. disqualify the person from the bidding process;
 - b. recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - c. cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation
 - d. recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
 - e. forward the matter for criminal prosecution.

| IATURE(S) OF BIDDERS(S) |
|-------------------------|
| : |
| RESS |
| ı |



15. ANNEXURE 5 - SBD 8 DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

The order/contract is governed by the law of the Republic of South Africa and the parties hereby submit to the non-exclusive jurisdiction of the South African courts.

- 1. This Standard Bidding Document must form part of all bids invited.
- 2. It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3. The bid of any bidder may be disregarded if that bidder, or any of its directors have
 - a. abused the institution's supply chain management system;
 - b. committed fraud or any other improper conduct in relation to such system; or
 - c. failed to perform on any previous contract.
- 4. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid

| Item | Question | Yes | No |
|-------|---|-----|----|
| 4.1 | Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? | Yes | No |
| | (Companies or persons who are listed on this Database were informed | | |
| | in writing of this restriction by the Accounting Officer/Authority of the | | |
| | institution that imposed the restriction after the audi alteram partemrule | | |
| | was applied). | | |
| | The Database of Restricted Suppliers now resides on the National | | |
| | Treasury's website (<u>www.treasury.gov.za</u>) and can be accessed by | | |
| | clicking on its link at the bottom of the home page. | | |
| | | | |
| | | | |
| 4.4.4 | | | |
| 4.1.1 | If so, furnish particulars: | | |



| 4.2 | Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? The Register for Tender Defaulters can be accessed on the National Treasury's website (www.freasury.gov.za) by clicking on its link at the bottom of the home page. | of al | No |
|-----------------------|---|----------|----|
| 4.2.1 | If so, furnish particulars: | l | 1 |
| 4.3 | Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud corruption during the past five years? | | No |
| 4.3.1 | If so, furnish particulars: | П | • |
| 4.4 | Was any contract between the bidder and any organ of state terminate during the past five years on account of failure to perform on or compl with the contract? | | No |
| 4.4.1 | If so, furnish particulars: | l | |
| I, THE CERT FOR | TIFICATION E UNDERSIGNED (FULL NAME) TIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION IN IS TRUE AND CORRECT. SEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION IN IS TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE | | |
| FAL. | SE. | | |
| Signa | ature Date | | |
| | | | |
| | | | |
| Posit | ion Name of Bidder | | |



16. ANNEXURE 6 - SBD 9 CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1. This Standard Bidding Document (SBD) must form part of all bids¹ invited.
- 2. Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a pe se prohibition meaning that it cannot be justified under any grounds.
- 3. Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
 - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
 - cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4. This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5. In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

¹ Includes price quotations, advertised competitive bids, limited bids and proposals.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.



CERTIFICATE OF INDEPENDENT BID DETERMINATION

| I, the undersigned, in submitting the accompanying bid: | |
|---|--|
| (Bid Number and Description) | |
| in response to the invitation for the bid made by: | |
| (Name of Institution) | |

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: that: (Name of Bidder)

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
 - a. has been requested to submit a bid in response to this bid invitation;
 - b. could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - c. provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - a. prices;



- b. geographical area where product or service will be rendered (market allocation)
- c. methods, factors or formulas used to calculate prices;
- d. the intention or decision to submit or not to submit, a bid;
- e. the submission of a bid which does not meet the specifications and conditions of the bid; or
- f. bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
 - ³ JOINT VENTURE OR CONSORTIUM MEANS AN ASSOCIATION OF PERSONS FOR THE PURPOSE OF COMBINING THEIR EXPERTISE, PROPERTY, CAPITAL, EFFORTS, SKILL AND KNOWLEDGE IN AN ACTIVITY FOR THE EXECUTION OF A CONTRACT.
- 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

| Signature | Date |
|-----------|----------------|
| | |
| | |
| | |
| Position | Name of Bidder |