# **REQUEST FOR QUOTATION**

# FOR THE PROVISION OF COURIER SERVICES FOR A PERIOD OF THREE YEARS



RFQ Number	EWSETA/RFQ/86/2020
RFQ Scope	PROVISION OF COURIER SERVICES FOR A PERIOD OF THREE YEARS
Issue Date	TUESDAY 05 JANUARY 2021
SITE MEETING	N/A
Closing Date for submission of	MONDAY 11 JANUARY 2021 @13:00hours
bids	
Inquiries	scmadmin@ewseta.org.za
(all inquiries should be in writing)	

EWSETA requests your quotation on the goods and/or services listed hereunder and /or on the available RFQ forms. Please furnish all information as requested and return your quotation on the date stipulated. Late and incomplete submissions will invalidate the quotation submitted.

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# 1. Background information

The Energy and Water Sector Education and Training Authority ("EWSETA") is a statutory body established through the Skills Development Act of 1998 to enable its stakeholders to advance the national and global position of the energy and water sectors in the large, medium, small levy paying and non-levy paying companies across the sector.

This was as a result of government commitment to promote active labour market policies and is demonstrated in the Skills Development Act of 1998 and the Skills Development Levies Act of 1999. As guided by its mandate, the EWSETA is an agent of transformation by promoting employment equity and broad-based black economic empowerment (B-BBEE) through skills development. In this context, the EWSETA is keen to form sustainable partnerships and/or collaborations that will further promote its support for transformation.

EWSETA operates from five offices with the head office in Parktown, Johannesburg and other regional offices in Western Cape, Richards Bay, North Waste and Free State.

EWSETA is in pursuit of service excellence and cost competitiveness from a service provider with a proven track record.

# 2. Scope of Work

The purpose of the request for this RFQ is to appoint a service provider to collect and deliver documents and parcels on behalf of the EWSETA as and when required for a period of three (3) years. The required courier services will include, but not limited to, the following:

- Same day services
- Weekend services
- After-hours services
- Public Holiday services
- Intra City services (within any main centre within 50km).
- Overnight express by 10h30
- Remote area/Regional services;
- Budget (Road Freight) services
- Special delivery services which cover requirements over and above the standard services
- Appointed Service Provider will be expected to assist with the collection, delivery / distribution of parcels/letters, exhibition equipment, documents on a daily, weekly or month basis to different stakeholders, institutions, and individuals in and around South Africa.
- The authorized representative of Courier Service will be required to furnish receipt for parcels and documents.
- The prospective Service Provider will ensure that all parcels/documents are delivered to the intended recipient.
- Upon prompt and correct delivery, the Service Provider will ensure that the intended recipient clearly indicates his /her full names, signature, and telephone number on the waybill.
- The Service Provider will furnish proof of delivery of parcels/documents to EWSETA with the required level of detail on a monthly basis.
- The Courier Service will return the undelivered parcels/letters within a week.

# 2.1 Online system

The Courier must have an online courier management system in place to be used for all EWSETA consignments. The online system should be capable of the following;

- Enable the EWSETA to place/ log a request for collection and/ or deliveries
- Keep history of the past collections and/ or deliveries for audit and information purposes.
- Enable the EWSETA to track all consignments en-route to their respective destinations.
- Provide different EWSETA users with their own individual login details to access the EWSETA account (as opposed to single login details being used by all users).
- Provide online quotes for all documents or parcels requiring delivery.
- Provide early alerts for any delays that fall outside the agreed Service Level Agreement. This is to ensure that all affected parties are informed well in advance.
- Provide proof of delivery once a consignment has been delivered.
- Generate waybills and pre-printed waybills where necessary.
- Generate waybill activity reports, online statements and invoices.
- Enable the user to monitor courier spend throughout the month.

# 2.2 Security of consignments

Safeguard the interests of the EWSETA at all times by ensuring confidentiality and safety of parcel Demonstrate what measures they have in place to protect confidential information they will be tasked to couriers/documents being transported. The bidder must;

- Demonstrate what measures they have in place to protect confidential information they will be tasked to courier.
- Demonstrate what contingency plans they have in place to protect consignments in cases of hijackings or loss
- Demonstrate how consignments that contain personal information will be handled and protected as required by the Protection of Personal Information Act No. 4 of 2013 (POPI Act.

# 2.3 Billing and reporting requirements

- The Courier must timeously submit the monthly activity report and invoices.
- The relevant cost centres must be clearly indicated on the monthly activity report.
- The contractor must submit a daily/weekly/monthly tracking report with an update of the movements of EWSETA's consignments.
- The bidder must provide a sample of the electronically generated courier reports (such as daily activity, monthly, daily, invoice, statement etc.).

# 2.4 Contract condition

The successful bidder must have an electronic tracking system to track couriered goods:

# 2.5 Account Manager

The Service Provider must clearly outline the role and responsibilities of the Account Manager who shall serve as such party's primary liaison throughout the course of the project. The Accounts Manager shall be authorized by the respective party to answer all questions posed by the other party and convey all decisions made by such party during the course of the project and the other party shall be entitled to rely on such information as conveyed by the Account Manager.

# 2.6 Insurance

Shipment public liability and insurance must be included. It should be noted that the service provider will be liable for any damage or loss of goods while in their possession.

# 3. Evaluation Criteria

# 3.1 Stage 1: Pre-Qualification Criteria

# 3.1.1 Submission of Compulsory Documents:

Prospective service providers must comply with the requirements and submit all required document(s) indicated hereunder with the bid documents at the closing date and time of bid. This phase is not scored and bidders who fail to comply with all the mandatory criteria will be disqualified.

- 3.1.1.1 Prospective bidders are required to provide proof of registration with the Central Supplier Database by submitting the CSD report. In case of a Joint Venture, each party must provide proof of registration with CSD.
- 3.1.1.2 Individual consultants are also required to be registered on CSD in their individual capacity and proof of registration must be submitted.
- 3.1.1.3 Completed and signed Standard Bidding Documents attached to the bid.
- 3.1.1.4 In case of a Joint Venture, a written agreement between the parties which must clearly set out the roles and responsibilities of each member and include a resolution of each company of the Joint Venture together with a resolution by its members authorizing a member of the Joint Venture to sign the documents on behalf of the Joint Venture.
- 3.1.1.5 Proof of Insurance that includes public liability and sufficient cover.

# 3.1.2 Non-compulsory documents

Prospective service providers must comply with the requirements and submit all required document(s) indicated hereunder with the bid documents at the closing date and time of bid. This phase is not scored and bidders who fail to comply with all the mandatory criteria <u>may be</u> disqualified.

- 3.1.2.1 Submit a valid Tax Clearance Certificate/ Tax Pin
- 3.1.2.2 Certified copy of B-BBEE Certificate. A Joint Venture will qualify for the B-BBEE status level as a legal entity, provided that the legal entity submits their B-BBEE status level certificate. Failure on the part of the bidder to comply with the above will be deemed that preference points for B-BBEE status level of contribution are not claimed and will therefore be allocated a zero (0) points.

# 4.2 Stage 2 - Technical/Functionality Stage

Only bidders that have met the pre-qualification criteria will be evaluated for functional evaluation. An assessment of Functionality will be based on the evaluation criteria noted in the table below. Each of the evaluation criteria in the table will carry a weighting as indicated,

Bidders will be required to achieve a minimum score 75% (or 75 points), for Functionality in order to qualify to proceed to Stage 3 (Price and Preference Points System).

		NA NVINALINA
	GUIDE ON THE ALLOCATION OF POINTS	MAXIMUM POINTS
CRITERIA		TO BE
		AWARDED
Reference letters from different clients	3 letters attached = 30 points	
as evidence of related services	2 letters attached = 20 points	30
previously conducted	1 letter attached = 10 points	
providedly considered	The second secon	
NB: The Reference Letter(s) must not	No reference letters attached / unsatisfactory	
be older than 5 years must be on the	services rendered = 0 points	
letterhead of the previously serviced	, and the second	
client and should reflect at least name		
of the client, title of the related work		
conducted, year conducted and		
1		
completed, contactable reference name and contact details and signed		
_		
by the appropriate delegate. The		
Reference Letter must indicate the		
quality of the service rendered.	O.F. community and the	40
Short profile of the Key Account Manager(s)	3-5 years in operating or management of a courier service provider = <b>10points</b>	10
Manager(s)	1-2 years' experience =5points	
Provide a CV of the Key Account	Less than 1-year experience = <b>0points</b>	
Manager indicating years of	and the second s	
experience		
Online system	Bidder's online system meets the	40
	requirements of the EWSETA	
	Track and trace consignments from point	
	of collection to point of delivery = 5 points	
	<ul> <li>Ability to provide web-based order collection request and submission</li> </ul>	
	collection request and submission confirmation = <b>5 points</b>	
	<ul> <li>System should provide online generated</li> </ul>	
	waybills, tracking number and the tracking	
	number as the Master Waybill with	
	individual parcel identification when	
	collecting multiple shipments = 5 points	
	Ability to generate and print/save waybills	
	and quotations online. = <b>5 points</b>	
	Ability to send email/ SMS notification to	
	clients in real time during Collection and	
	delivery = <b>5 points</b>	
	<ul> <li>Ability to view and print digitally signed POD online = 5 points</li> </ul>	
	<ul> <li>System should have ability to allow driver</li> </ul>	
	to collect and deliver multiple shipments	
	with a single signature <b>5 points</b>	
	Reporting (e.g. early alerts for late	
	deliveries, daily, monthly reports etc.) =5	
	points	
	Bidder to provide samples of its system	
	generated billing and activity reports to	
	substantiate compliance.	

Methodology and Approach  The Bidder must provide a detailed explanation of the methodology and approach on delivery to outlining remote areas which details how the service will be carried out as outlined in the scope. The plan must have deliverables and timeframes	Proposed methodology demonstrates an adequate understanding of Courier Services matters and include the following; Proximity of Services Points = 5 points Distribution plan for movement of parcels = 5 points Provide fleet profile = 5 points	15
Company Profile	The proposal must include a company/organisation profile, comprising a description of your organisation, its primary business activity, clients, experience, management, sub- contractor profiles, etc., including at list three reference companies whom they offer the same services to and geographical locations/networks	5
Total		100

# 4.2 Stage 3: Pricing and Preference Points Stage

# 4.3.1 Preference Points

For purpose of evaluating preference points, the following preference point systems will be applicable to all bids whereby preference points shall be awarded for Price; and B-BBEE Status Level of Contribution.

- The points scored in respect of B-BBEE contribution will be added to the points scored for price.
- The following formula will be used to calculate the points for Price:

 $\circ$ 

$$Ps = 80(1 - \frac{Pt - P\min}{P\min})$$

# Where

Ps = Points scored for comparative price of proposal or quotation

Pt = Comparative price of proposal or offer

P min = Comparative price of lowest acceptable proposal or offer

The following table must be used to calculate the score out of 20 for BBBEE

B-BBEE Status Level of contributor	Number of points 80/20 system)
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

Bidders are required to submit original and valid B-BBEE Status Level Verification Certificates or certified copies thereof together with their bids, to substantiate their B-BBEE rating claims. A tenderer failing to submit proof of B-BBEE status level of contributor or is a non-compliant contributor to B-BBEE may not be disqualified but may only score points out of 80 for price; and scores 0 points out of 20 for B-BBEE. A trust, consortium or joint venture must submit a consolidated B-BBEE Status Level Verification Certificate for every separate bidder.

A bidder will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.

# 5. Financial Proposal

Financial proposals will be compared on the basis of their total amount inclusive of VAT and all other related costs. Bidders are required to submit financial proposals as per the table below on a company letterhead.

Annexure B: Fees schedule

Item	Service	Notes	Charge per KG	Charge per KG	Charge per KG
			(Year 1)	(Year 2)	(Year 3)
1	Domestic: Same-day Express	Major Centres			
	Domestic: Same-day Express	Regional / outlying areas			
2	Domestic: Overnight Express by 10h30	Major Centre			
3	Domestic: Overnight Express (Dawn)	Regional/ Outlying area			
Group	comparative value (sum to	tal)	R		

Bidders are required to provide pricing on all services, as items will be evaluated as group series therefore it is critical to provide a group comparative value.

Only firm prices will be accepted. Non-firm prices (including prices subject to rates of exchange variations) will not be considered. Bidders are requested to provide a clear agreement regarding joint venture/consortia. The percentage involvement of each company in the joint venture agreement should be indicated on the agreement.

# 6. Sub-contracting

A tenderer will not be awarded points for B-BBEE status level if it is indicated in the tender documents that such a tenderer intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a tenderer qualifies for, unless the intended sub-contractor is an exempted micro enterprise that has the capability and ability to execute the sub-contract.

# 7. Notes to Bidders

Outlined below are basic requirements that each bid must comply with throughout the project lifespan.

- A prospective service provider must ensure that that their tax matters are in order in line
  with the Treasury Regulations and reflect accordingly on CSD. It is therefore a condition
  of this bid that the tax matters of the bidder be in order at the time of award. Failure of
  the bidder for not complying with their tax matters at the time of award will result in the
  bidder being disqualified.
- The EWSETA will not be liable to reimburse any costs incurred by applicants in preparing their proposals.
- Bids received late shall not be considered under any circumstances. A bid will be considered late if it arrives after 13:00 o'clock on/after the closing date.
- EWSETA does not bind itself into making an appointment from proposals and offers received.
- EWSETA reserves the right, at its sole discretion, to cancel this request for proposals, presentations and price or not to make any appointment at all.
- EWSETA will not make upfront payments.
- Successful bidder must undertake to abide by the confidentiality undertakings contained in the agreement to be concluded;
- The successful bidder will be informed of the outcome. A contract will only be deemed to be concluded when reduced to writing and signed by the designated responsible person of both parties (duly authorised). The designated responsible person of the EWSETA is the Chief Executive Officer or his written authorised delegate.
- The EWSETA undertakes to pay valid invoices in full within 30 (thirty) days if all supporting documents are submitted.
- Please note that any plagiarism of any sort contained within any bid or any other documents submitted to the EWSETA by any bidder will result in the disqualification of the respective bidder.
- EWSETA may request clarification or further information regarding any aspect of the bidder. The bidder must provide the requested information within forty-eight (48) hours after the request has been made; otherwise the bidder may be disqualified.

# 8. Submission of Bids

Bidders are required to submit their bids to the following address: EWSETA, SUNNYSIDE OFFICE PARK, BUILDING B, 2<sup>ND</sup> FLOOR 32 PRINCESS OF WALES TERRACE PARKTOWN

Alternatively, bids can be emailed to: scmadmin@ewseta.org.za

The subject of the email should contain the following

- Bid No
- Title of Bid

EWSETA may request clarification or further information regarding any aspect of the bidder. The bidder must provide the requested information within forty-eight (48) hours after the request has been made; otherwise the bidder may be disqualified.

# 9. Closing Date of Proposal

A comprehensive proposal together with pricing schedule must reach EWSETA by no later than **Monday 11 January 2021**, **before 13H00**. Please note that no late proposals will be considered.

# 10. Tender validity

This RFQ shall be valid for 30 days calculated from Bid closing date.

# 11. Fraud Hot-line

EWSETA subscribes to fair and just administrative processes. EWSETA therefore urges its clients, suppliers and the general public to report any fraud or corruption to:

**EWSETA TIP-OFFS ANONYMOUS** 

Free Call: 0800 611 205 Email: ewseta@tip-offs.com

Or visit their website www.tip-offs.com

# **EWSETA GENERAL CONDITIONS OF PURCHASE**

# General

EWSETA and the Supplier enter into an order/contract on these conditions to supply the items (goods/services/works) as described in the order/contract.

# **Conditions**

These conditions form the basis of the contract between EWSETA and the Supplier. Notwithstanding anything to the contrary in any document issued or sent by the Supplier, these conditions apply except as expressly agreed in writing by EWSETA. No servant or agent of EWSETA has authority to vary these conditions orally. These general conditions of purchase are subject to such further special conditions as may be prescribed in writing by EWSETA in the order/contract.

# **Price and payment**

The price or rates for the items stated in the order/contract may include an amount for price adjustment, which is calculated in accordance with the formula stated in the order/contract. The Supplier may be paid in one currency other than South African Rand. Only one exchange rate is used to convert from this currency to South African Rand. Payment to the Supplier in this currency other than South African Rand, does not exceed the amounts stated in the order/contract. EWSETA pays for the item within 30 days of receipt of the Suppliers correct tax invoice.

# **Delivery and documents**

The Supplier's obligation is to deliver the items on or before the date stated in the order/contract. Late deliveries or late completion of the items may be subject to a penalty if this is imposed in the order/contract. No payment is made if the Supplier does not provide the item as stated in order/contract.

# Where items are to be delivered the Supplier:

Clearly marks the outside of each consignment or package with the Supplier's name and full details of the destination in accordance with the order and includes a packing note stating the contents thereof; On dispatch of each consignment, sends to EWSETA at the address for delivery of the items, an advice note specifying the means of transport, weight, number of volume as appropriate and the point and date of dispatch; Sends to EWSETA a detailed priced invoice as soon as is reasonably practical after dispatch of the items, and states on all communications in respect of the order the order number and code number (if any).

# Containers / packing material

Unless otherwise stated in the order/contract, no payment is made for containers or packing materials or return to the Supplier.

### Title and risk

Without prejudice to rights of rejection under these conditions, title to and risk in the items passes to EWSETA when accepted by EWSETA.

# Rejection

If the Supplier fails to comply with his obligations under the order/contract, EWSETA may reject

any part of the items by giving written notice to the Supplier specifying the reason for rejection and whether and within what period replacement of items or re-work are required.

In the case of items delivered, EWSETA may return the rejected items to the Supplier at the Supplier's risk and expense. Any money paid to the Supplier in respect of the items not replaced within the time required, together with the costs of returning rejected items to the Supplier and obtaining replacement items from a third party, are paid by the Supplier to EWSETA.

In the case of service, the Supplier corrects non-conformances as indicated by EWSETA.

# Warranty

Without prejudice to any other rights of EWSETA under these conditions, the Supplier warrants that the items are in accordance with EWSETA's requirements, and fit for the purpose for which they are intended, and will remain free from defects for a period of one year (unless another period is stated in the Order) from acceptance of the items by EWSETA.

# Indemnity

The Supplier indemnifies EWSETA against all actions, suits, claims, demands, costs, charges and expenses arising in connection therewith arising from the negligence, infringement of intellectual or legal rights or breach of statutory duty of the Supplier, his subcontractors, agents or servants, or from the Supplier's defective design, materials or workmanship.

The Supplier indemnifies EWSETA against claims, proceedings, compensation and costs payable arising out of infringement by the Supplier of the rights of others, except an infringement which arose out of the use by the Supplier of things provided by EWSETA.

Assignment and sub-contracting

The Supplier may not assign or subcontract any part of this order/contract without the written consent of EWSETA.

# **Termination**

EWSETA may terminate the order/contract at any time (without prejudice to any right of action or remedy which has accrued or thereafter accrues to EWSETA):

If the Supplier defaults in due performance of the order/contract, or if the Supplier becomes bankrupt or otherwise is, in the opinion of EWSETA, in such financial circumstances as to prejudice the proper performance of the order/contract, or for any other reason in which case the Supplier will be compensated for all costs incurred.

# **Governing law**

The order/contract is governed by the law of the Republic of South Africa and the parties hereby submit to the non-exclusive jurisdiction of the South African courts.

# **DECLARATION OF INTEREST**

- 1. Any legal person, including persons employed by the state\*, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority and/or take an oath declaring his/her interest, where-
  - the bidder is employed by the state; and/or
  - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.
- 2. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

2.1 Fu	Il Name of bidder or his or her representative:
2.2	Identity Number:
2.3	Position occupied in the Company (director, shareholder etc):
2.4	Company Registration Number:
2.5	Tax Reference Number:
2.6	VAT Registration Number:

(a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);

<sup>\* &</sup>quot;State" means -

	any municipality or municipal	l entity;		
(d)	Provincial legislature; National Assembly or the nat Parliament.	tional Council of provin	ces; or	
	Are you or any person conne	acted with the hidder	VES / NO	
	tly employed by the state?	oted with the bidder	TEO/ NO	
2.7.1	If so, furnish the following pa	rticulars:		
Name o	of person / director / sharehole of state institution to which the n occupied in the state institu	ne person is connected	d:	
-	ner particulars:			
	-		rectors YES / NO with the state in the previous twelve	
DECLA	RATION			
I, THE I	UNDERSIGNED (NAME)			
CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2.1 TO 2.11.1 ABOVE IS CORRECT.				
CONDI			TERMS OF EWSETA'S GENERAL FP SHOULD THIS DECLARATION	
SIGNA	TURE	DATE		
POSITI	ON	NAME OF BIDDER		

# DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

The order/contract is governed by the law of the Republic of South Africa and the parties hereby submit to the non-exclusive jurisdiction of the South African courts.

- 1. This Standard Bidding Document must form part of all bids invited.
- 2. It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3. The bid of any bidder may be disregarded if that bidder, or any of its directors have
  - a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
- 4. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?	Yes	No
	(Companies or persons who are listed on this Database were informed		
	in writing of this restriction by the Accounting Officer/Authority of the		
	institution that imposed the restriction after the audi alteram partemrule		
	was applied).		
	The Database of Restricted Suppliers now resides on the National		
	Treasury's website ( <u>www.treasury.gov.za</u> ) and can be accessed by		
	clicking on its link at the bottom of the home page.		
4.1.1	If so, furnish particulars:		

4.2	Is the bidder or any of its directors listed on the Defaulters in terms of section 29 of the Preventic Corrupt Activities Act (No 12 of 2004)?  The Register for Tender Defaulters can be acce Treasury's website (www.treasury.gov.za) by of the bottom of the home page.	on and Combating of ssed on the National	Yes	No
4.2.1	If so, furnish particulars:			
4.3	Was the bidder or any of its directors convicted (including a court outside of the Republic of Sou corruption during the past five years?	•	Yes	No
4.3.1	If so, furnish particulars:			
4.4	Was any contract between the bidder and any orga during the past five years on account of failure to with the contract?		Yes	No
4.4.1	If so, furnish particulars:			
I, THI CERT FOR I ACT	TIFICATION  E UNDERSIGNED (FULL NAME)  TIFY THAT THE INFORMATION FURNISHED ON IM IS TRUE AND CORRECT.  CEPT THAT, IN ADDITION TO CANCELLATION ION MAY BE TAKEN AGAINST ME SHOULD TO VE TO BE FALSE.	THIS DECLARATION		
Signa	ature	Date		
Posit	ion	Name of Bidder		

SBD 9

# CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1. This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited.
- 2. Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a pe se prohibition meaning that it cannot be justified under any grounds.
- 3. Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bidrigging.
- 5. In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

<sup>&</sup>lt;sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>&</sup>lt;sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

# CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the ur	ndersigned, in subr	nitting the accom	panying bid:		
(Bid Nu	mber and Descript	ion)			-
in respo	onse to the invitatio	n for the bid mad	de by:		
(Name	of Institution)				
do here respect	•	wing statements	that I certify to be	e true and compl	ete in every
1	certify,	on	behalf	of:	<u>t</u>

hat: (Name of Bidder)

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - a. has been requested to submit a bid in response to this bid invitation;
  - b. could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - c. provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - a. prices;
  - b. geographical area where product or service will be rendered (market allocation)
  - c. methods, factors or formulas used to calculate prices;

- d. the intention or decision to submit or not to submit, a bid;
- e. the submission of a bid which does not meet the specifications and conditions of the bid: or
- f. bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- <sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.
- 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

Signature	Date
Position	Name of Bidder